**HOW WELL DO YOU KNOW YOUR HOST?**

1. Why do they burn candles? scent, romance, cover odors, ambiance
2. How OFTEN do they burn candles? daily, weekly, monthly
3. Which ROOM do they burn the most candles in? Kitchen, bedroom, living room, bathroom
4. What type of candles do they burn most? Pillars, votives, tealights, balls, jars
5. Did they book a show tonight because: They wanted to help a friend, They love to entertain, They want FREE stuff!
6. Which 3 friends do they think are most likely to book a show?
7. What’s their favorite part of their job?
8. What’s the LEAST favorite part of their job?
9. If they were to ever become a PL Consultant, it would be for: Free trips, 50% discount, to get out of the house, CASH!

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