

# 10 MOST COMMONLY ASKED QUESTIONS

## 1. How much does it cost to get started?

The choice is yours. Get started your way.

- \* Schedule a Starter Show with \$350 or more in sales, and receive your Starter Kit at no out-of-pocket cost! Start earning in about two weeks!
- \* Start gathering orders. Submit \$350 in orders and you'll receive your Starter Kit at no out-of-pocket cost. Start earning in about two weeks!
- \* Purchase a Starter Kit for just \$175. Start earning immediately!

## 2. How much can I earn?

That's totally up to you. The business is self-paced, so you decide. Many Consultants find that they spend about three hours per Party from arrival to departure time and earn an average of \$100. Plus, count on earning even more as Customers shop online through your business website.

## 3. Can I do this alongside a busy full-time job?

Absolutely. Since you set your own PartyLite schedule, you can work your PartyLite business and hold Parties as your schedule allows.

## 4. Can I replace my full-time income?

Yes! Many Consultants start a PartyLite business to supplement their full-time job and discover that they can equal or even surpass their current earnings.

## 5. Can I move up in income quickly?

With the PartyLite Move Up Leadership Program, you can earn \$2,690 in income in your first three months working part-time. Plus, you continue to earn more income and bonuses as you build your team.

## 6. How do I ensure that I always have future business?

As a Consultant, you have amazing tools to help you build, grow and sustain your business.

- \* Your own business website
- \* Sales-generating e-mail campaigns
- \* Online training – free!
- \* Company-paid Host program
- \* Monthly specials
- \* On-trend, platinum quality products
- \* Amazing bonuses and rewards
- \* Annual business conference
- \* Promotions with great rewards

PARTYLITE®

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## **7. What makes PartyLite different from other direct sales companies?**

At PartyLite, you have three choices for how to start your own business. You also have the assurance of joining a company that has been in business for over 37 years and is a proud member of the Direct Selling Association. Our parent company, Blyth, Inc., is traded on the New York Stock Exchange, symbol BTH.

## **8. How quickly can I earn a higher income?**

A Unit Leader, our first level of Leadership, earns on average more than \$18,000 a year for part-time work, often alongside a full-time job. Many PartyLite Leaders have replaced their full-time income, working fewer hours and with more flexibility.

## **9. Can I do this if I'm shy or don't have any sales experience?**

Many successful Consultants began their PartyLite business with these same concerns. Your sponsor will be your business coach and help you. Imagine being able to earn a great income while you gain confidence and learn new skills.

## **10. How do I get started?**

That's the easiest part! Contact the person who gave you this flier to help you get started right away.

**Your PartyLite Consultant:**